

# Standard Cash Incentives – Lighting Project Application (Program-Year Two: 2009-2010)

## 5 Easy Steps to receive your Ameren Illinois Utilities (AmerenCILCO, AmerenCIPS, AmerenIP) incentive:

### 1. Is your facility eligible?

- Equipment must be new and installed at a non-residential business, or commercial/industrial building.
- Public buildings such as units of local government, municipalities, public school districts, and community colleges are not eligible under this program but should contact the Illinois Department of Commerce and Economic Opportunity (DCEO) ([www.illinoisenergy.org](http://www.illinoisenergy.org)) to apply through their program.
- You may apply for up to \$200,000 of incentive money (\$100,000 per project) per program year, per facility (see the Terms and Conditions).
- Building tenants are eligible for incentive money, as long as the building owner signs the Landlord Consent form.
- Facilities located in AmerenUE (Missouri) territory are eligible under the Energy Efficiency Program [www.Ameren.com/BIZEfficiency/](http://www.Ameren.com/BIZEfficiency/).
- Applicants for electric incentives must be a non-residential electric customer of Ameren Illinois Utilities (electric delivery service rates DS-2, DS-3, or DS-4) with a 10-digit account number and a Rider EDR surcharge on their Ameren bill.
- Customers who purchase their electricity from an Alternate Retail Electric Supplier (ARES) are eligible to participate in the program as long as Ameren Illinois Utilities is the distributor.

### 2. Is your project eligible?

- Incentives are intended to support projects that are energy-efficient designs or installing new premium-efficiency, high-performance equipment.
- Check the equipment eligibility criteria (see Table 5).
- Project completion date must be on or after June 1, 2009, and before June 1, 2010.
- Measures that are considered “standard practice” in the Ameren Illinois Utilities territory are not eligible for incentive money (standard practice can be defined as systems, equipment, and operational approaches based on readily available equipment that is commonly installed today).
- **Approval from Ameren Illinois Utilities is REQUIRED BEFORE any commitment to project installation or purchase is made.** See the Terms and Conditions of this Application for details.

### 3. Complete and sign this Application.

- **Incomplete applications will delay review and payment.**
- Incentives are based on the new fixtures being installed, not the units removed.
- Complete the Application Checklist (Appendix A) to ensure that all the required information is included in your application.
- Anyone may fill out the application, but the signature of the Ameren Illinois Utility customer is required on the bottom of page 3.

### 4. Submit Application for PRE-INSTALLATION APPROVAL.

Pre-approval IS required: Before you place any orders for equipment, send the following to Act On Energy<sup>®</sup> in order to receive a 90-day “pre-approved” incentive letter:

- Completed pages 2, 3, 5, and 9 of the application form
- Appendix forms required for your project
- Summary design documents and/or manufacturer’s technical specification sheets (“cut sheets”) for each type of eligible equipment purchased (see Table 4 for listing of minimum requirements)
- You will receive an e-mail confirming we received your application

Your preapproval incentive letter is valid for 90 days.

### 5. Submit documentation for project completion.

After you have completed your project, return the following to Act On Energy:

1. A copy of invoices showing the date and place of purchase and model/part numbers of the equipment installed.
2. Resubmit a revision of this Application and the Engineering Analysis of details (only if the project has changed).

Upon receipt of completion documentation (which is due within 60 days of your project Completion Date – as specified in your pre-approval letter), Ameren Illinois Utilities staff may conduct a post-installation inspection for verification purposes.



Ameren Illinois Utilities provides incentives to reduce the purchase price of premium, reliable, energy-efficient lighting products. Ameren Illinois Utilities cash incentives lower your purchase costs, but the real savings come as this premium equipment reduces your energy costs in the future. When you purchase efficient lighting products, you lower your electric bill, provide quality lighting for your staff and customers, and help avoid costly, new electric generation.

The cash incentives under this Ameren Illinois Utilities program are offered on a first-come, first-served basis and are subject to project and customer eligibility, and the availability of funds. Customers are advised to read the Terms and Conditions on page 4 and ask questions regarding eligibility before purchasing and installing any equipment.

There are currently 13 types of programs that are eligible for incentive money that is being awarded by the Act On Energy Business Program.

#### ELECTRIC

##### Standard Lighting

Standard HVAC  
Standard Refrigeration  
Standard Motors  
Custom  
Retro Commissioning  
New Construction

#### SMALL BUSINESS - ELECTRIC

HVAC Tune-Up  
E-Smart™ Thermostat and HVAC tune-ups  
E-Smart™ Thermostat  
On-Line Store

#### SMALL BUSINESS - GAS

HVAC Tune-Up/Boiler/Furnace Replacement  
Commercial Kitchens

This application is for Electric – Standard Lighting projects only.

#### Mail/Fax Application to:

Ameren Illinois Utilities, Act On Energy<sup>®</sup> Business Program,  
300 Liberty Street, Peoria, IL 61602 • Fax: 309-677-7950

Questions: call toll-free: 866-800-0747 • [ActOnEnergyBusiness@Ameren.com](mailto:ActOnEnergyBusiness@Ameren.com) • [ActOnEnergy.com](http://ActOnEnergy.com)

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(To confirm your project is eligible, see Table 5.)

**TABLE 1. CUSTOMER AND PROJECT INFORMATION**

**AMEREN ILLINOIS UTILITIES CUSTOMER INFORMATION**

Company Name:	Tax Status: <input type="checkbox"/> Individual <input type="checkbox"/> Partnership <input type="checkbox"/> Corporation <input type="checkbox"/> Exempt	# of Employees (FTE):	Ameren Illinois Utilities Electric Acct #:  -----
Tax ID (SSN/FEIN):			
Mailing Address (check mailed to):	City:	State:	Zip Code:
Contact Name/Title:			
Email Address:	Telephone:	Fax:	
Physical Installation Address (if different from above):	City:	Zip Code:	
<input type="checkbox"/> Owner <input type="checkbox"/> Tenant (If Tenant, complete the Landlord Consent Form, found in Appendix B).			
Name of the person(s) outside your organization who influenced you to submit this Act On Energy incentive application for your energy-efficient project:			

**CONTRACTOR/PROGRAM ALLY INFORMATION - if you are using one**

Company Name:	Contact Name/Title:		
Mailing Address:	City:	State:	Zip Code:
Email Address:	Telephone:	Fax:	

**FACILITY/PROJECT DESCRIPTION**

<b>Facility Type (check one, where the work is to be done.):</b> <input type="checkbox"/> Office <input type="checkbox"/> Warehouse/Distribution <input type="checkbox"/> Medical <input type="checkbox"/> Retail/Service <input type="checkbox"/> Restaurant <input type="checkbox"/> Manufacturing/Industrial <input type="checkbox"/> Grocery <input type="checkbox"/> Hotel/Motel <input type="checkbox"/> School/College <input type="checkbox"/> Multiple <input type="checkbox"/> Other (Please Specify): _____	<b>If Manufacturing/Industrial, specify type:</b> <input type="checkbox"/> Food processing <input type="checkbox"/> Automotive/transportation/infrastructure <input type="checkbox"/> Other (please specify) _____
<b>Facility Size (square feet of the whole facility under this account number)</b> _____	<b>Project Description:</b> <input type="checkbox"/> Replacement of Failed Equipment <input type="checkbox"/> Replacement of Operating Equipment (retrofit) <input type="checkbox"/> Process Improvement

<p><b>Internal Use Only</b>      Project # _____      TR _____</p> <p>RECEIVED – Date _____ Time _____      <input type="checkbox"/> Initial    <input type="checkbox"/> Revised    <input type="checkbox"/> Final</p> <p>Format:    Fax    E-mail    Express mail    U.S. mail    Other: _____</p> <hr/> <p>DS/GS Rate _____      3<sup>rd</sup> Party Payment Y / N (Received <input type="checkbox"/>)      KAE _____</p> <hr/> <p>Landlord Consent Form Required Y / N      LIRF Required Y / N      Inspection Required Y / N</p> <p>Received <input type="checkbox"/>      Received <input type="checkbox"/>      Date Completed _____</p> <hr/> <table style="width: 100%;"> <tr> <td style="width: 50%;"> <b>Pre-approved:</b>            Date _____            Amount \$ _____    ECD _____            kWh _____      Revised Y / N         </td> <td style="width: 50%;"> <b>Approved for Payment:</b>            Date _____    Changed from Pre Y / N            Amount \$ _____    kWh _____            Approved by _____         </td> </tr> </table>	<b>Pre-approved:</b> Date _____ Amount \$ _____    ECD _____ kWh _____      Revised Y / N	<b>Approved for Payment:</b> Date _____    Changed from Pre Y / N Amount \$ _____    kWh _____ Approved by _____	<p><b>NOTES:</b></p>
<b>Pre-approved:</b> Date _____ Amount \$ _____    ECD _____ kWh _____      Revised Y / N	<b>Approved for Payment:</b> Date _____    Changed from Pre Y / N Amount \$ _____    kWh _____ Approved by _____		

# Standard Cash Incentives – Lighting Project Application (Program-Year Two: 2009-2010)

## PROJECT SUMMARY

### TABLE 2. SUMMARY OF PLANNED MEASURES

Measure Code of the new fixture (BPL##)	Measure Description	Wattage Removed* (higher)	Wattage Installed* (lower)	Requested Incentive (\$)
<i>(from Table 3)</i>	<i>(from Table 3)</i>			<i>(from Table 3)</i>
BPL64				\$ _____
BPL65				\$ _____
BPL75				\$ _____
BPL85				\$ _____
Measure Code of the new fixture (BPL##)	Measure Description			Requested Incentive (\$)
<i>(from Table 3)</i>	<i>(from Table 3)</i>			<i>(from Table 3)</i>
BPL __				\$ _____
BPL __				\$ _____
BPL __				\$ _____
BPL __				\$ _____
BPL __				\$ _____
<b>Total Incentive Requested</b>				<b>\$ _____</b>

\*Include the ballast factor (fixture input wattage)

- I have included the completed application checklist (Appendix A), and have verified the information is correct.
- Enclosed is the Landlord Consent form (Appendix B) – required if the customer is a tenant.
- Enclosed is the Payment Release form (Appendix C) – required if the incentive check is not to be cut to the customer listed in Table 1.
- Enclosed is the Large Incentive Request form (Appendix D) – required if the requested incentive is greater than \$25,000

**Project estimated completion date** \_\_\_\_/\_\_\_\_/\_\_\_\_ (Must be before June 1, 2010. Projects that require more than 90 days to complete (from the pre-approval date) will need written approval from Ameren Illinois Utilities. Contact us at 866-800-0747 to discuss your needs.)

**Estimated lead time for major equipment** (\_\_\_\_ weeks)

*By signing below, I acknowledge that I have read and approve of this Application, and I agree to be bound by all program **Terms and Conditions**, and certify that the information provided on this page is correct. Additionally, I certify that I have not and will not apply for an incentive for the measures on this Application from any other Ameren Illinois Utilities program. **Falsifying any of the information in this Application will void this cash incentive application and any future cash incentive applications.***

**Customer Signature:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**Mail/Fax Application to:**

Ameren Illinois Utilities, Act On Energy® Business Program,  
300 Liberty Street, Peoria, IL 61602 • Fax: 309-677-7950

Questions: call toll-free: 866-800-0747 • ActOnEnergyBusiness@Ameren.com • ActOnEnergy.com



# Standard Cash Incentives – Lighting Project Application (Program-Year Two: 2009-2010)

## TERMS AND CONDITIONS (Electric Programs)

**1. ELIGIBILITY:** The Ameren Illinois Utilities will award cash incentives to Eligible Customers (Customer refers to the Ameren Illinois Utilities customer for which the incentive money is being applied for using their account number) for the purchase and installation of Qualifying EEMs, subject to these Terms and Conditions.

**a) "Qualifying EEMs"** are Standard Electric Efficiency Measures (EEMs) identified in official program materials and site-specific Custom Measures approved by Ameren Illinois Utilities. Energy-efficient equipment or services purchased, contracted for or work conducted prior to receiving pre-approval for program-year two incentive money are not eligible for incentives under program-year two of the Ameren Illinois Utilities' Act On Energy program Technologies that purport to save energy through reduction of voltage, demand, or power conditioning are not eligible EEMs. EEMs that displace electrical energy use to another fuel (fuel switching) are not eligible. Other than geothermal projects, renewable energy projects (solar, wind power, etc.) are also not eligible for incentives under this program. Unless explicitly preapproved, EEMs must be new and covered by warranties.

**b) "Eligible Customers"** are non-residential customers of electric utilities in the Ameren Illinois Utilities service territory including Central Illinois Light Company (CILCO), Central Illinois Public Service (CIPS), and Illinois Power (IP) who fall under Rate DS-2, DS-3, DS-4 or DS-5. Customer organizations that are supported by public tax funds (either federal, state or local) are not eligible for the Ameren Illinois Utilities programs, but may qualify under programs operated by the Illinois Department of Commerce and Economic Opportunity (DCEO) Ameren Illinois Utilities incentives are awarded only to Eligible Customers for equipment that is owned by them and installed in the Ameren Illinois Utilities service area at the location identified in this Application, and such Customers are ultimately responsible for compliance with these Terms and Conditions.

**c) EEMs must have a project completion date** on or between June 1, 2009 and May 31, 2010 to be eligible for Program Year Two incentive money.

**d) Act On Energy Program year** is defined as June 1-May 31. Incentive money must be associated with a project completed in the specified date range. Projects not completed by May 31 may be ineligible for any incentive money for that project.

### 2. OWNERSHIP OF CAPACITY AND/OR ENVIRONMENTAL CREDITS:

**a) EEMs purchased and installed in part through incentives provided by this program** are the property of the Customer, subject to any limitations contained within these Terms and Conditions.

**b) Notwithstanding the above, unless otherwise requested in writing by the Customer** prior to installation of the EEMs, Ameren Illinois Utilities holds sole rights to any electric system capacity credits and environmental credits that may be associated with EEMs for which incentives were received, and Ameren Illinois Utilities can dispose of these credits in any manner authorized by law or regulation.

**c) In no event shall activity associated with any energy or environmental credits** noted in Section 2(b) result in interference with the Customer's sole discretion to operate EEMs as approved in his/her incentive award.

### 3. PRE-INSTALLATION ANALYSIS, APPROVAL AND SURVEY:

**a) For all Incentive Applications, Ameren Illinois Utilities is not obligated to award** any incentives unless it pre-approves the Customer's Incentive Application and completes a pre-installation survey of the Customer's facilities, unless it has waived this latter requirement.

**b) In addition to completing a Custom Incentive Application and all required worksheets, the Customer will be required to provide an analysis of the energy and demand reduction potential of the proposed EEMs. Ameren Illinois Utilities may require that this analysis be prepared by a licensed Professional Engineer whose competency and experience to perform the requisite analysis has been approved in advance by Ameren Illinois Utilities.**

**c) Ameren Illinois Utilities may independently review the Custom Incentive Application and analysis to verify the energy saving and demand reduction potential, and the project, measure and installation cost estimates. Ameren Illinois Utilities reserves the right to reject or modify any Customer estimates or calculations, based on its analysis.**

**d) Ameren Illinois Utilities has complete discretion to approve or disapprove of any proposed EEMs. Ameren Illinois Utilities will only approve Custom Incentive Applications for EEMs that Ameren Illinois Utilities believes have reliable and cost-effective energy savings potential in the proposed use and site.**

**4. PRE-INSTALLATION APPROVAL LETTER:** After an Application is approved, the Customer will receive written notification of a maximum pre-approved incentive amount. Ameren Illinois Utilities will not pay incentives for any EEMs ordered prior to the date of the Pre-Installation Approval Letter. The pre-approved incentive funds are reserved for a period of 90 days from the date of the pre-approval letter. After 90 days Ameren Illinois Utilities may revoke the pre-approval letter and associated incentive funds if in Ameren Illinois Utilities' judgment satisfactory project progress has not been made.

**5. POST-INSTALLATION VERIFICATION:** Ameren Illinois Utilities is not obligated to pay any pre-approved incentive awards until it has performed a satisfactory post-installation verification, unless it has waived this requirement. If Ameren Illinois Utilities determines that EEMs were not installed in a manner consistent with the approved application, or if unapproved EEMs were installed, or if the installation was not consistent with generally accepted engineering practices, it may require changes before making payment. Also, Ameren Illinois Utilities will not make payment until it verifies that the Customer has received, as appropriate, final drawings, operation and maintenance manuals, and operator training. If Qualifying EEMs cannot be located or are not installed in a manner consistent with the provisions of these Terms and Conditions, Ameren Illinois Utilities may seek recovery of the incentives paid.

**6. INDEPENDENT TESTING:** Ameren Illinois Utilities reserves the right to deny incentives for any EEMs or equipment that have not been favorably assessed or approved by recognized, independent public authorities, such as the Underwriter's Laboratory (UL), Intertek ETL, American Refrigeration Institute (ARI) Ameren Illinois Utilities may, at its discretion, require the Customer to undertake, at their own

expense, testing of a proposed EEM that does not carry the Listing Mark by UL, or an equivalent independent testing facility approved in advance by Ameren Illinois Utilities.

### 7. INCENTIVE AMOUNTS:

**a) The maximum incentive is \$200,000 per facility per program year (with a \$100,000 project limit) combined for both the Standard Program Incentives and the Custom Program Incentives. For Custom Program Incentives, the individual EEM incentive payments will not exceed 50% nor be less than 10% of the incremental EEM cost. For new construction, incremental cost is the additional cost (labor and materials) to install higher energy efficiency equipment or design above a baseline that considers typical practice for existing buildings and code requirements. A facility is a contiguous property for which a single customer is responsible for paying the Ameren Illinois Utilities electricity bill.**

**b) Ameren Illinois Utilities reserves the right to adjust and/or negotiate the incentive amount, based upon its independent assessment of appropriate savings or cost estimates.**

**c) Once an incentive application is pre-approved, Ameren Illinois Utilities will pay no more than the pre-approved incentive amount. For the Custom Program, Ameren Illinois Utilities will pay no more than the approved fraction (maximum of 50%) of the incremental cost to the Customer of purchasing the EEM, or the pre-approved incentive amount, whichever is less. Ameren Illinois Utilities may, at its discretion, recognize incremental installation labor costs (for the Custom Incentive Program) that are unique to the proposed EEM to the extent that they are reasonable, verifiable, and actually incurred by the Customer. Ameren Illinois Utilities has the right to lower the incentive amount if the quantity and/or cost of EEMs actually installed by the Customer differ from the pre-approved amounts. Ameren Illinois Utilities has the right to seek a refund for incentives paid if, at any time, it learns that the EEMs were not actually and properly installed or were subsequently discontinued within 36 months after installation.**

**8. EEM COSTS:** The Customer must provide copies of all invoices or other reasonable documentation that verify the costs of purchasing and installing the EEMs, including all materials, labor, and equipment discounts. Internal customer labor costs are not eligible as expenses when calculating the payback period, as required for the Custom Program. Invoices must indicate a verifiable breakout of all EEMs purchased for installation under this Application. Ameren Illinois Utilities also has the right at any time to require invoices from the contractor to determine the price paid by the contractor (including any discounts or incentives) from his or her supplier for the EEMs.

### 9. SCHEDULE FOR INCENTIVE PAYMENTS:

**a) Ameren Illinois Utilities expects to pay all incentives within 60 days after receipt of final paperwork. Project completion requires: (1) submission to Ameren Illinois Utilities of all documentation; (2) completed installation of the approved EEMs; and (3) Ameren Illinois Utilities acceptance of (1) and (2) above, all in accordance with the specifications outlined elsewhere in these Terms and Conditions.**

**b) Ameren Illinois Utilities reserves the right to apply cash incentives to any of the Customer's unpaid or overdue accounts.**

**10. MONITORING AND EVALUATION FOLLOW-UP VISITS:** Ameren Illinois Utilities reserves the right to make follow-up visits to Customer's facility during the 36 months following the actual completion date of the project at a time convenient to the Customer, and with at least one-week advance notice. The purpose of the visit(s) is to review the operation of the EEMs for program evaluation purposes, including monitoring their energy performance. The scope of review is limited to determining whether program conditions have been met. The Customer must allow access to the EEMs and related project documentation.

### 11. CHANGES/INCEANCELLATION OF THE PROGRAM:

**a) Ameren Illinois Utilities may change the program requirements, incentives, or Terms & Conditions at any time without notice, including suspending acceptance of applications or terminating the program. Ameren Illinois Utilities is not obligated to approve any submitted application that may result in Ameren Illinois Utilities exceeding its program budget.**

**b) In the event of program change, pre-approved applications will be processed to completion under the Terms & Conditions in effect at the time of the pre-approval by Ameren Illinois Utilities.**

**c) Submission of a completed application does not entitle the Customer to program participation.**

**d) Cash incentives under the Ameren Illinois Utilities programs are offered on a first-come, first-served basis and are subject to project and Customer eligibility, and the availability of funds.**

**12. PUBLICITY OF CUSTOMER PARTICIPATION:** Ameren Illinois Utilities may wish to publicize information relating to the Customer's participation in the program, including such data as: projected project energy savings, the incentive amount, and other information that does not compromise reasonable Customer expectations of confidentiality of proprietary or competitive information. In such instances, Ameren Illinois Utilities will obtain Customer permission to make such information public.

### 13. INSTALLATION SCHEDULE REQUIREMENTS:

**a) If the Customer has (1) not engaged in installation of the approved project, and has (2) not applied to Ameren Illinois Utilities for a project extension within 90 days from the date Ameren Illinois Utilities pre-approves the project, Ameren Illinois Utilities may cancel this application without liability.**

**b) A Customer who fails to advise Ameren Illinois Utilities that a project is complete, or who fails to provide required post-installation documentation as described elsewhere in these Terms and Conditions, within 60 days of project installation may be denied incentive payment.**

**c) All Program Year Two (6/1/09 – 5/31/10) EEMs must be installed no later than May 31, 2010.**

### 14. LIMITATION OF LIABILITY AND INDEMNIFICATION:

**a) Ameren Illinois Utilities' liability under this Application will be limited to paying the incentive amounts specified in this Application. The Ameren Illinois Utilities and any of its affiliates or contractors shall not be liable to the Customer for any special, indirect, consequential or incidental damages or for any damages in tort (including negligence) caused by any activities associated with this Application. By participating in the Ameren Illinois Utilities program, Customer agrees to waive any claims and fully releases Ameren Illinois Utilities from any damages, of any kind.**

**b) The Customer shall protect, indemnify, and hold harmless Ameren Illinois Utilities from and against all liabilities, losses, claims, damages, judgments, penalties, causes of action, costs and expenses (including, without limitation, attorney's fees and expenses) incurred by or assessed against the Ameren Illinois Utilities arising out of or relating to the performance of this Application.**

### 15. NO WARRANTIES:

**a) AMEREN ILLINOIS UTILITIES OR ITS CONSULTANTS DO NOT ENDORSE, GUARANTEE, OR WARRANT ANY PARTICULAR MANUFACTURER OR PRODUCT, AND IT PROVIDES NO WARRANTIES, EXPRESSED OR IMPLIED, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR IMPLIED WARRANTY OF FITNESS FOR ANY PRODUCT OR SERVICES. AMEREN ILLINOIS UTILITIES IS NOT LIABLE OR RESPONSIBLE FOR ANY ACT OR OMISSION OF ANY CONTRACTOR (IF ANY) THE CUSTOMER'S RELIANCE ON WARRANTIES IS LIMITED TO ANY WARRANTIES THAT MAY BE PROVIDED BY CONTRACTORS, VENDORS, ETC. b) NEITHER AMEREN ILLINOIS UTILITIES NOR ITS CONSULTANTS ARE RESPONSIBLE FOR ASSURING THAT THE DESIGN, ENGINEERING AND CONSTRUCTION OF THE FACILITY OR INSTALLATION OF THE EEMS IS PROPER OR COMPLIES WITH ANY PARTICULAR LAWS, CODES, OR INDUSTRY STANDARDS. AMEREN ILLINOIS UTILITIES DOES NOT MAKE ANY REPRESENTATIONS OF ANY KIND REGARDING THE RESULTS TO BE ACHIEVED BY THE EEMS OR THE ADEQUACY OR SAFETY OF SUCH MEASURES.**

**16. CUSTOMER MUST PAY ALL TAXES:** Incentives received by the Customer under this Application may be taxable by the federal, state, and local government. The Customer is responsible for declaring and paying all such taxes.

**17. VENDOR SELECTION:** The Customer may select any vendor or contractor to perform the work contemplated by this Application. However, Ameren Illinois Utilities has the right to prohibit specific vendors or contractors from program participation, in its sole discretion. In the situation where multiple contractors are bidding on the same job, only one application will be reviewed. In addition, if there is a change in contractor after pre-approval has been granted, then an updated incentive application must be submitted to reflect possible changes in the incentive level, change in completion date, and to allow Act On Energy staff to verify equipment eligibility.

**18. REMOVAL OF EQUIPMENT:** The Customer agrees, as a condition of participation in the program, to remove and dispose of the equipment being replaced by the EEMs in accordance with all laws, rules, and regulations. The Customer agrees not to reinstall any of this equipment anywhere in Illinois, or transfer it to any other party for installation in Illinois.

### 19. MISCELLANEOUS:

**a) The entire agreement between the Customer and Ameren Illinois Utilities is composed of an approved, signed application, these Terms and Conditions and any pre-installation approval letters from Ameren Illinois Utilities.**

**b) Paragraph headings are for the convenience of the parties only and are not to be construed as part of these Terms and Conditions.**

**c) The Customer acknowledges that the only individuals authorized to bind Ameren Illinois Utilities under the Ameren Illinois Utilities program are Ameren Illinois Utilities staff and authorized agents of Ameren Illinois Utilities.**

**d) If either Ameren Illinois Utilities or the Customer desires to modify these Terms and Conditions, the modification must be in writing and signed by an authorized representative of the party against which enforcement of the modification is sought.**

**e) If any provision of the Terms and Conditions is deemed invalid by any court or administrative body having jurisdiction, such ruling shall not invalidate any other provision, and the remaining Terms and Conditions shall remain in full force and effect in accordance with their terms.**

**f) If a dispute arises out of, or relates to this Application, or the breach thereof, and if the dispute cannot be settled through negotiation, Ameren Illinois Utilities and the Customer agree first to try in good faith to settle the dispute by mediation administered by the American Arbitration Association under its Commercial Mediation Procedures before resorting to arbitration, litigation, or some other dispute resolution procedure. If they do not reach such solution within a period of 10 days, then, upon notice by either party to the other, all disputes, claims, questions, or differences shall be finally settled by arbitration administered by the American Arbitration Association in accordance with the provisions of its Commercial Arbitration Rules. Resolution of disputes concerning these Terms and Conditions, or any other requirement of this Application or condition of incentive award, resolution will be governed in all respects by the laws, statutes, and regulations of the State of Illinois.**

**g) AMEREN ILLINOIS UTILITIES AND CUSTOMER HEREBY IRREVOCABLY AND UNCONDITIONALLY WAIVE ANY RIGHT EITHER SUCH PARTY MAY HAVE TO A TRIAL BY JURY OR TO INITIATE OR BECOME A PARTY TO ANY CLASS ACTION CLAIMS IN RESPECT OF ANY ACTION, SUIT OR PROCEEDING DIRECTLY OR INDIRECTLY ARISING OUT OF OR RELATING TO THIS APPLICATION OR THE TRANSACTIONS CONTEMPLATED BY THIS APPLICATION.**

**h) Customer shall not assign any rights it may have under this Application without the prior written consent of Ameren Illinois Utilities, except for the optional assignment of cash Incentives as provided for in the Application. Any assignment in violation hereof shall be deemed null and void.**

### Mail/Fax Application to:

Ameren Illinois Utilities, Act On Energy® Business Program,  
300 Liberty Street, Peoria, IL 61602 • Fax: 309-677-7950

Questions: call toll-free: 866-800-0747 • ActOnEnergyBusiness@Ameren.com • ActOnEnergy.com

# Standard Cash Incentives – Lighting

## Project Application (Program-Year Two: 2009-2010)

**TABLE 3. PROJECT CALCULATIONS AND INFORMATION**

**LAMP** refers to “bulbs” and “tubes”; **FIXTURE** refers to the base unit, lamps, and ballasts, **UNITS** varies by BPL code – refer to Table 5 for the unit designation for each measure

HIGHBAY FIXTURE REPLACEMENT								
BPL #	Description		Quantity of Fixtures	Wattage (per fixture) <small>Include ballast factor (fixture input wattage)</small>	Unit Incentive	Wattage Reduced <small>(A x B) – (C x D)</small>	Total Incentive <small>(\$0.25 x “wattage reduced”)</small>	
BPL91	Highbay fixture replacement	Existing fixtures	(A)	(B)	\$0.25/Watt reduced		\$ _____	
		New fixtures	(C)	(D)				
		New lamp “Order Code” (CEE)						
		New ballast mfg’s part number						
FLUORESCENT								
BPL #	Description	New Lamp “Order Code” (CEE)	New Ballast Mfg’s Part Number	Lamps per Fixture (E)	Number of New Fixtures (F)	Unit Incentive (G)	Total Incentive (E x F x G)	
BPL60	High-performance OR low-wattage T8 relamp and reballast					\$5/new lamp (4’ or 8’)	\$ _____	
BPL62	New fluorescent fixtures					\$5/new lamp (4’ or 8’)	\$ _____	
BPL63	Fluorescent fixtures with reflectors					\$7/new lamp (4’ or 8’)	\$ _____	
BPL #	Description	New Lamp “Order Code” (CEE)	New Ballast Manufacturer’s Part Number	Number of New Fixtures (F)		Unit Incentive (G)	Total Incentive (F x G)	
BPL64	High efficiency fluorescent fixtures					\$12/fixture	\$ _____	
BPL65	Low glare high efficiency recessed fixtures					\$20/fixture	\$ _____	
CONTROLS								
BPL #	Description			Wattage Controlled	Unit Incentive (H)	Number of Units (I)	Total Incentive (H x I)	
BPL72	Controls for T5 and high performance T8 systems				\$15/control		\$ _____	
BPL73	Remote mounted occupancy sensor				\$25/control		\$ _____	
BPL74	Occupancy sensors				\$20/control		\$ _____	
BPL77	Controls for H.I.D. systems				\$40/control		\$ _____	
LED, CFL, CMH (Ceramic Metal Halide), LED EXIT SIGN								
BPL #	Description	Source of Eligibility*		Unit Incentive (J)	Number of Units (K)	Total Incentive (J x K)		
BPL75	Electronic PSMH/CMH			\$40/fixture		\$ _____		
BPL78	LED Exit Sign	(NOT REQUIRED)		\$20/sign		\$ _____		
BPL81	LED	Energy Star		\$10/lamp		\$ _____		
BPL84	LED recessed down lamp	Energy Star		\$10/fixture		\$ _____		
BPL85	CMH Fixtures			<100W \$20/fixture 100-350W \$35/fixture		\$ _____		
BPL86	CMH Integral ballast lamps			\$5/lamp		\$ _____		
BPL87	Hard-wired CFL fixtures < 30 watts			\$25/fixture		\$ _____		
BPL88	Hard-wired CFL fixtures >30 watts			\$35/fixture		\$ _____		
<b>GRAND TOTAL OF REQUESTED INCENTIVE</b>						\$ _____		

\*Specify source (often the CEE web site) and attach a copy of the list with your product circled

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# Standard Cash Incentives – Lighting Project Application (Program-Year Two: 2009-2010)

**TABLE 4. REQUIRED SUPPLEMENTAL PROJECT DOCUMENTATION**

*In order to receive incentives under this program, applications must be accompanied by project documentation.*







**EQUIPMENT REQUIREMENTS**

- A list of equipment and components to be installed, including manufacturers' catalog/model number.
- Manufacturers' specification sheets for all major components.

**SYSTEM PERFORMANCE RELATED TO STANDARD PRACTICE**

- Equipment eligibility for the Standard Program is governed by Table 5.

**TABLE 5. PROJECT ELIGIBILITY AND INCENTIVES  
(incentives are based on the new fixtures being installed, not the fixtures removed)**

Measure	Code	Eligible Installations	Eligibility Criteria	Unit Incentive
<b>Incandescent Replacements</b>				
 <b>CFL Lamps</b>	NA	Ameren Illinois Utility business customers with an electric rate of DS-2 ("small businesses")	Ameren Illinois Utility business customers with an electric delivery service rate of DS-2 ("small businesses")	See ActOnEnergy.com (For my business – Small business on-line store) for discounts on CFLs
 <b>LED Lamps</b>	BPL81	Replace 100W or less incandescent	<ul style="list-style-type: none"> <li>• Must have minimum efficacy of 35 lumens per Watt</li> <li>• Lamps must be listed on the Energy Star website: <a href="http://www.energystar.gov">www.energystar.gov</a></li> <li>• Medium base (Edison or candelabra base only)</li> <li>• Minimum 18,000 hour rated life</li> </ul>	\$10/lamp
 <b>LED Recessed Down Lamps</b>	BPL84	Replace 60-100W incandescent	<ul style="list-style-type: none"> <li>• LED recessed downlight ≤ 18 Watts</li> <li>• Lamps must be listed on the Energy Star website: <a href="http://www.energystar.gov">www.energystar.gov</a></li> <li>• Minimum luminaire efficiency of 35 lumens/Watt</li> </ul>	\$10/fixture
<b>Low Wattage Ceramic Metal Halide (CMH)</b>				
 <b>CMH Fixtures</b>	BPL85	Replace incandescent fixtures	<ul style="list-style-type: none"> <li>• CMH fixtures must be between 20 and 200W</li> <li>• Permanently-wired <b>NEW</b> fixtures</li> <li>• Containing FUL or cUL listed CMH lamps and ballast</li> </ul>	< 100W \$20/fixture 100 to 350W \$35/fixture
 <b>CMH Integral Ballast Lamps</b>	BPL86	Replace existing 70-100W incandescent or flood lamps	<ul style="list-style-type: none"> <li>• CMH lamps ≤ 25W</li> <li>• CMH lamps must be UL or cUL listed</li> <li>• Requires reflector lamp and integrated ballast</li> <li>• Minimum 10,500 hour rated life</li> </ul>	\$5/lamp
<b>Hard-Wired CFL</b>				
 <b>Hard-Wired CFL Fixtures ≤30 Watts</b>	BPL87	Replace incandescent with permanently-wired CFL	<ul style="list-style-type: none"> <li>• Permanently-wired <b>NEW</b> fixtures with Electronic Ballast</li> <li>• Up to or equal to 30 Watts</li> </ul>	\$25/fixture

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# Standard Cash Incentives – Lighting Project Application (Program-Year Two: 2009-2010)

**TABLE 5. PROJECT ELIGIBILITY AND INCENTIVES**  
(incentives are based on the new fixtures being installed, not the fixtures removed)

Measure	Code	Eligible Installations	Eligibility Criteria	Unit Incentive
<b>Hard-Wired CFL (cont'd)</b>				
 <b>Hard-Wired CFL Fixtures &gt;30 Watts</b>	BPL88	Replace incandescent with permanently-wired CFL	<ul style="list-style-type: none"> <li>Permanently-wired <b>NEW</b> fixtures Electronic Ballast</li> <li>&gt;30 Watts</li> </ul>	\$35/fixture
<b>Linear Fluorescent and Occupancy Sensors</b>				
 <b>High Performance OR Low-wattage T8 or T5 Relamp &amp; Reballast</b>	BPL60	Upgrade an existing T12 or T8 lamp/fixture with new High-Performance or Low-Wattage T8 or T5 Lamps and Ballasts	<ul style="list-style-type: none"> <li>Lamps and Ballasts must be listed on the CEE web site (<a href="http://www.cee1.org">www.cee1.org</a>)**</li> <li>Must be an upgrade of an existing T12 lamp/fixture or T8 lamp/fixture with 32-Watt lamps (or up to 59-watt 8' lamps)</li> </ul>	\$5 per 4-ft or 8-ft lamp
 <b>New Fluorescent Fixtures</b>	BPL62	T5 or high performance T8 lamps and ballasts fixture replacing T12 fixture	<ul style="list-style-type: none"> <li>Lamps and Ballasts must be listed on the CEE web site (<a href="http://www.cee1.org">www.cee1.org</a>)**</li> <li>Must be new fixtures replacing existing T12 fixtures</li> </ul>	\$5 per 4-ft or 8-ft lamp
 <b>Fluorescent Fixtures with Reflectors</b>	BPL63	T5 or high performance T8 lamps and ballasts fixture with a reflector replacing T12 fixture	<ul style="list-style-type: none"> <li>Lamps and Ballasts must be listed on the CEE web site (<a href="http://www.cee1.org">www.cee1.org</a>)**</li> <li>Each unit must include an aluminum/silver or new white integral reflector with a minimum surface reflectivity of 87%</li> <li>Must be new fixtures replacing existing T12 fixtures</li> </ul>	\$7 per 4-ft or 8-ft lamp
 <b>High Efficiency Fluorescent Fixtures</b>	BPL64	Recessed or Surface Mounted High Efficiency Troffer Fixture with T5 or High-Performance T8 Lamps and Ballasts replacing 3- or 4-lamp T12 fixtures	<ul style="list-style-type: none"> <li>Lamps and Ballasts must be listed on the CEE web site (<a href="http://www.cee1.org">www.cee1.org</a>)**</li> <li>1 Fixture = 1 new fixture with 2 to 3 lamps and 1 ballast</li> <li>Overall fixture efficiency must exceed 83% for prismatic lensed fixtures and 75% for parabolic fixtures</li> <li>Must be new fixtures replacing existing T12 fixtures</li> </ul>	\$12/Fixture
 <b>Low Glare High Efficiency Recessed Fixtures</b>	BPL65	T5 or High Performance T8 Fixture with Low Glare Features replacing 3- or 4-lamp T12 fixture Up-lighting and down-lighting are eligible	<ul style="list-style-type: none"> <li>Lamps and Ballasts must be listed on the CEE web site (<a href="http://www.cee1.org">www.cee1.org</a>)**</li> <li>1 Fixture = 1 new fixture with 2 to 3 lamps and 1 ballast</li> <li>Overall fixture efficiency must exceed 80%</li> <li>Must be new fixtures replacing existing T12 fixtures</li> <li>Must be a new fixture incorporating advanced glare control features</li> </ul>	\$20/Fixture
 <b>Controls for T5 and High Performance T8 Systems</b>	BPL72	Occupancy controlled (Hi/Lo-HIF) or Daylight Dimming Systems (DDS-HIF)	<ul style="list-style-type: none"> <li>Controls for HIF Systems: Occupancy Control or Daylight Control</li> <li>Incentive may not be combined with other control incentives</li> <li>Ballast must be automatically controlled based on occupancy or daylight</li> <li>Microprocessor controlled, all digital PIR sensor</li> <li>Zero arc point switching to reduce stress on relay</li> <li>Multiple output</li> <li>Selectable lamp switching</li> <li>Supports multiple mounting heights</li> <li>Multiple passive infrared options</li> <li>UL and cUL listed</li> </ul>	\$15/Control
<b>Linear Fluorescent and Occupancy Sensors (cont'd)</b>				
 <b>Remote Mounted Occupancy Sensors</b>	BPL73	Remote Mounted Occupancy Sensor	<ul style="list-style-type: none"> <li>Each unit must control a wattage total greater than 125W</li> <li>Wall switchplate mounted sensors are not eligible</li> <li>Ultrasonic or Passive Infrared sensor controlling non-highbay fixtures</li> <li>Socket-based and fixture-mounted occupancy sensors do not qualify</li> </ul>	\$25/Control

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# Standard Cash Incentives – Lighting

## Project Application (Program-Year Two: 2009-2010)

**TABLE 5. PROJECT ELIGIBILITY AND INCENTIVES**  
(incentives are based on the new fixtures being installed, not the fixtures removed)

Measure	Code	Eligible Installations	Eligibility Criteria	Unit Incentive
 <p><b>Occupancy Sensors</b></p>	BPL74	Manual On/Auto Off Occupancy Sensor OR Auto On/Auto Off Occupancy Sensor	<ul style="list-style-type: none"> <li>Each unit must control a wattage total greater than 125W</li> <li>Wall and ceiling mounted units are eligible</li> <li>Sensors must operate on a manual on/automatic off basis</li> <li>Ultrasonic or Passive Infrared sensor controlling non-highbay fixtures</li> <li>Socket-based and fixture-mounted occupancy sensors do not qualify</li> </ul> <p><b>DS-2 (small business) customers may also refer to the Act On Energy on-line store for additional options</b></p>	\$20/Control
<b>Miscellaneous</b>				
 <p><b>Electronic PSMH/CMH</b></p>	BPL75	Replace 400W HID with NEW 320/350W electronic ballast and PSMH lamps	<ul style="list-style-type: none"> <li>Retrofit of HID fixtures with either pulse-start metal-halide or ceramic metal-halide fixtures</li> </ul>	\$40/Fixture
 <p><b>Controls for H.I.D. Systems</b></p>	BPL77	Occupancy controlled High-Low (Hi/Lo-HIF) or Daylight Dimming Systems (DDS-HIF)	<ul style="list-style-type: none"> <li>Controls for occupancy based high-low-control or Daylight control</li> <li>Ballast must be automatically controlled based on occupancy or daylight</li> <li>Must provide for continuous dimming or stepped dimming of at least 50%</li> <li>Integrated HID control module and passive infrared occupancy sensor</li> </ul>	\$40/Control
 <p><b>LED Exit Signs</b></p>	BPL78	LED, T-1 or Electroluminescent Exit Signs  Retrofit of existing incandescent or fluorescent fixture Only	<ul style="list-style-type: none"> <li>Signs may be one or two-sided</li> <li>Signs must replace an existing incandescent or fluorescent exit sign</li> </ul> <p><b>DS-2 customers may also refer to the Act On Energy on-line store for additional options</b></p>	\$20/Sign
 <p><b>Highbay Fixture Replacement Option</b></p>	BPL91	T8/T5 New fluorescent fixtures with electronic ballasts, replacing HID-type fixtures  <b>Please consider including measure BPL72 in tandem with this measure</b>	<ul style="list-style-type: none"> <li>Lamps and Ballasts must be listed on the CEE web site (<a href="http://www.cee1.org">www.cee1.org</a>)**</li> <li>Each unit must have a wattage greater than 125 Watts</li> <li>Must be installed in areas with ceiling heights of 16' or greater (if less than 16, call to see if your circumstances would allow this project to be eligible for incentive money)</li> <li>Overall fixture efficiency must exceed 80%</li> <li>Must be a new fixture replacing an HID fixture</li> </ul> <p><b>NOTE:</b> replacement of highbay incandescent fixtures with HIF must apply for incentive money through the Act On Energy Custom Program.</p>	\$0.25/Watt reduced
<b>Permanent Lamp Removal</b>	NA	Removal of linear fluorescent lamps	See Table 3a in the Custom Application for details	Incentive money for permanent lamp removal must be applied for through the Act On Energy Custom Program

\*\*To be eligible, lamps and ballasts MUST be listed on the CEE1.org web site. Click on Commercial Lighting, then select "Qualifying Lamps" and locate your lamps and ballasts. Enter the CEE "Order Code" in Table 3 of the application for your eligible lamps, and enter the mfg. part number for your eligible ballasts (exceptions – all T5 lamps and ballasts are considered eligible, and all 8' fixtures (with lamps up to 59W each) are considered eligible (even though they are not listed on the CEE web site) – in the CEE cell of Table 3 enter "T5" or "8-foot" as is appropriate).

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# Standard Cash Incentives – Lighting Project Application (Program-Year Two: 2009-2010)

## APPENDIX A – APPLICATION CHECKLIST (Standard Lighting Program)

Send completed copy with application

Critical information that is required for your incentive application includes:

- All fields in the *Customer Information* form (Table 1)
- Requested project-summary information (Table 2)
- All fields in the *Project Calculations and Information* form (Table 3)
- Estimated project completion date and Customer signature in the Summary of Planned Measures (page 3)
- Required supplemental project documentation (Table 4)

Frequently omitted information includes:

- Landlord consent form (Appendix B) if you are a tenant
- Manufacturer's cut sheets for the energy saving equipment you are installing
- Large Incentive Request form (Appendix D) if your project has a requested incentive of \$25,000 or greater

For lighting measures where CEE list compliance is required for 4' T8 lamps/ballasts:

- Provide information on the specific lamps, ballasts, and fixtures you are using on your project
- Attach a copy of the most current CEE list and underline or circle the lamps/ballasts that you are using

Optional

- Payment Release Authorization form (Appendix C), if the incentive check is to be cut for someone other than the Ameren customer

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# Standard Cash Incentives – Lighting Project Application (Program-Year Two: 2009-2010)

## APPENDIX B – LANDLORD CONSENT FORM

### INSTRUCTIONS FOR LANDLORD CONSENT FORM

- 1) If you are a tenant, your landlord must sign this form.
- 2) Fill out all fields on this form.
- 3) Mail or fax this form, along with your application for an Act On Energy incentive, to the address or fax number listed below.

### AMEREN ILLINOIS UTILITIES CUSTOMER INFORMATION

Company Name:

Mailing Address:

City:

State:

Zip Code:

Contact Name/Title:

Email Address:

Telephone:

Fax:

**Physical Installation Address (Required):**

City:

State: **IL**

Zip Code:

### LANDLORD INFORMATION

**Landlord Consent:** I (please print) \_\_\_\_\_

as the owner (or owner's authorized agent) of the property where the energy efficiency measures specified on the attached application are to be installed, consent to the permanent installation of these measures and agree that they will remain in place for their useful life.

**Landlord Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Mail/Fax Application to:**

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# Standard Cash Incentives – Lighting Project Application (Program-Year Two: 2009-2010)

## APPENDIX C – PAYMENT RELEASE AUTHORIZATION FORM (OPTIONAL)

Complete this appendix **ONLY** if incentive payment is to be paid to an entity other than the Ameren Illinois Utilities customer of record (listed in Table 1).

I am authorizing the payment of the incentive to the third party named below and I understand that I will not be receiving the incentive payment from Ameren Illinois Utilities. I also understand that my release of the payment to a third party does not exempt me from the program requirements outlined in Table 1 and Terms and Conditions.

**Authorized By:**

Company Name <i>(Ameren Illinois Utilities Customer)</i>	Date
Customer Signature	Print Name

### CHECK SHOULD BE MADE PAYABLE TO:

Payee (Company/Individual Name):

Mailing Address:	City:	State:	Zip Code:
Contact Person	Email Address:		
Telephone:	Fax:		
Tax ID (SSN/FEIN):	Tax Status:		
	<input type="checkbox"/> Individual	<input type="checkbox"/> Partnership	
	<input type="checkbox"/> Corporation	<input type="checkbox"/> Exempt	

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# Standard Cash Incentives – Lighting Project Application (Program-Year Two: 2009-2010)

**APPENDIX D – LARGE INCENTIVE REQUEST FORM (Standard Program)**

**Required for all incentive requests greater than \$25,000**

Act On Energy works with eligible Ameren Illinois Utilities' business customers to install cost-effective energy-efficiency projects. The program intent is to subsidize the up-front costs of energy-efficiency projects that would not have been completed without Ameren Illinois Utilities' assistance.

Please take a moment to document how the requested financial incentive from Act On Energy is critical to the success of your project. Completion of this form does not guarantee the award of an incentive. Mail or fax along with the incentive application to the address on the bottom of the page.

**Customer Information**

Company Name:	Contact:
Project Address:	Phone:

**Applicable Contractor/Program Ally Information**

Contractor/Program Ally:	Contact:
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**Project Description**

Brief Description of Project:
Requested Incentive (\$): [Bottom Row of Table 3]

**Financial Incentive Impact Questionnaire:**

Act On Energy understands that energy savings is just one of many potential benefits of a project. Please rate the following benefits as they pertain to the project described above.

(0 = not an expected benefit of this project, 5 = major benefit of this project)

- |   |             |
|---|-------------|
| 1. Energy Cost Savings                                | 0 1 2 3 4 5 |
| 2. Maintenance-related savings                        | 0 1 2 3 4 5 |
| 3. Production capacity or product quality improvement | 0 1 2 3 4 5 |
| 4. Satisfies a regulatory or code requirement         | 0 1 2 3 4 5 |
| 5. Other _____  | 0 1 2 3 4 5 |

The intent of the Act On Energy financial incentive program is to subsidize the up-front costs of energy efficiency projects that would not have been completed without Ameren Illinois Utilities' assistance. **Please complete the following statement**, and sign below:

*The project described above would not be completed without the requested Act On Energy incentive money because:*

\_\_\_\_\_  
**Customer Signature**

\_\_\_\_\_  
**Date**

(This form must be completed and signed by the customer, not the program ally)

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